Dion Health

DION PAY · PAYMENTS · THE DEPOSIT, THE PLAN, THE BALANCE · PIKOS SYMPOSIUM 2026

A $40,000 dual-arch case proceeds on the deposit and the plan — or stalls on them.

She said yes in the consult. The financing paperwork went home in a folder. The surgery date never got booked. Make it easy to pay you, and hard to forget.

Talk to our team · hello@dionhealth.com

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COUNTED · OUR OWN PRACTICE

15%
is what aged patient balances recover past ninety days. Insurance recovers three times better. Start earlier

1
balance per patient across every product — the deposit, the plan and the graft claim on one ledger, in one place

0
declined payments that land in a log instead of a queue with somebody's name on it

SOUND FAMILIAR? TICK WHAT IS TRUE OF YOUR PRACTICE

- [ ] Financing paperwork goes home in a folder
- [ ] A declined deposit is discovered at the pre-op visit
- [ ] Large cases stall between the consult and the surgical date

WHAT DION PAY RUNS — TRIGGER, WHAT DION DOES, WHAT YOU SEE

WHEN	DION	YOU SEE
A case is accepted at the consult	Presents the deposit and the payment plan by link, in the room, with financing where it fits	Cases that book their surgical date before the patient leaves
Surgery is scheduled	Collects the balance on the schedule the patient agreed, ahead of the surgical date	A funded surgical day
A card declines, an ACH returns	Puts it in a queue with an owner and a next step	A slipped deposit caught the same day, not at the pre-op
A patient disputes a charge	Opens the evidence case with the due date on it	Chargebacks answered on time
Maintenance-plan dues fall due	Bills them through the same ledger	Recurring revenue that runs itself
A patient is at the desk	Card, ACH or terminal, applied to the right charge	A receipt, and a ledger that agrees with itself

Make it easy to pay you, and hard to forget.

THE LINES IT MOVES ON YOUR ANALYSIS

Collect aged patient balances (over 90 days)	15% recoverable
Stop balances ageing in the first place	presentment at the right moment

IN AN IMPLANT PRACTICE

A $40,000 dual-arch case proceeds on the deposit and the plan. Present both at the consult, by link, and it books instead of stalling.

WHAT YOUR TEAM KEEPS

- The financial conversation at the desk
- Every write-off decision
- Your merchant relationship — one account per practice, shared by every product

WHAT IS ACTUALLY BUILT

Every deposit, instalment, refund and adjustment sits on one patient ledger that cannot be quietly edited — which is what wins a dispute over a charge from eight months ago. Text-to-pay, statements, plans, financing, the declined-payment queue and the dispute queue are built and verified against a live practice.

READS

Balances from your practice system · Patient contact preferences and consent · Treatment plans, for the amount to present

RETURNS

One patient balance and one payment history · Plan status and instalment schedule · The declined-payment and dispute queues

YOUR FIRST THIRTY DAYS WITH IT

Merchant account connected · balances mirrored · deposit and plan by link at the consult · financing offered on new cases · the declined-payment queue open on your desk.

BEING STRAIGHT WITH YOU

Live card processing is switched on per practice, deliberately. Auto-debit runs only where the patient has agreed in writing; otherwise every instalment is a link the patient chooses to pay.

COUNT YOURS

Patient AR over 90 days, $	_____
Accepted cases that stalled on financing last quarter	_____

Your first thirty days with Dion Pay.

Every office is onboarded in one month with a named person on our side. Dion Pay is one function of the nine; it reads the same practice record as the others, and your practice system is read in place — nothing migrated, nothing modified. It comes with a team: a dedicated account manager, training for each role, and the numbers delivered to you every morning, every night and every month.

- Merchant account connected
- Balances mirrored
- Deposit and plan by link at the consult
- Financing offered on new cases
- The declined-payment queue open on your desk

SOUND FAMILIAR? TICK WHAT IS TRUE OF YOUR PRACTICE

- ☐ Financing paperwork goes home in a folder
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IN AN IMPLANT PRACTICE

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Start with your numbers. Three figures off your last P&L and the analysis returns your own addressable overhead and your own recoverable revenue, line by line. It cannot show a Dion price — that arrives only after we have read your numbers together.

console.dionhealth.com/analysis

See it live, on the practice it runs today.

A 15-minute walkthrough with our team — no preparation, no commitment.

www.dionhealth.com/pikos

Or start with your numbers: console.dionhealth.com/analysis