

Every number in this handbook was read from our practice system by Insights. Which of yours could you read tonight?

The report arrived on the 15th, from three vendors, with three definitions of production. One set of numbers that the practice and its owner both trust.



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The report arrived on the 15th, from three vendors, with three definitions of production.

COUNTED · OUR OWN PRACTICE

6

counted figures in this handbook. Every one was read by Insights from our own practice system, not estimated

3-way

reconciliation — practice system, books and bank — with an exception queue that persists until someone clears it

6 months

of history before the forecast will draw a line. Below that it says so rather than extrapolating from noise

SOUND FAMILIAR? TICK WHAT IS TRUE OF YOUR PRACTICE

- ☐ Month-end numbers arrive late, and from a vendor
- ☐ Production, collections and the bank never reconcile first time
- ☐ You cannot say how many consults became arches without an export

WHAT DION INSIGHTS RUNS — TRIGGER, WHAT DION DOES, WHAT YOU SEE

WHEN	DION	YOU SEE
Every morning	Builds the huddle: today's consults and surgeries, who is due, what is at risk	A one-page morning brief
Every night	Writes the end-of-day report — production, collections, what moved	The day, closed
Continuously	Reads every Dion product and the practice system in place — consult-to-surgery conversion, production by provider and procedure, case acceptance, AR ageing, maintenance due	The number on the dashboard is the number in the system
Over the funnel	Mines opportunity: accepted arches unscheduled, second arches never discussed, unworked denials	Your own analysis, kept current
Bank and books	Pulls the bank feed, keeps double-entry books on a dental chart of accounts, reconciles three ways	Exceptions, not spreadsheets
Enough history	Forecasts revenue and collections, confidence-graded	A forecast you can defend to a lender

One set of numbers that the practice and its owner both trust.

THE LINES IT MOVES ON YOUR ANALYSIS

Every line on the practice analysis

measured, not estimated

IN AN IMPLANT PRACTICE

Full-arch production is lumpy. A forecast that knows a slow month from a trend is what a lender wants to see.

WHAT YOUR TEAM KEEPS

- The decision
- Your accountant — Insights reconciles for them, it does not replace them
- Clinical judgment; utilisation is shown, never scored

WHAT IS ACTUALLY BUILT

The huddle and the end-of-day report run every night against a live practice. When the practice system, the books and the bank disagree, the difference stays on a list until a person clears it — it is never averaged away. The forecast refuses to draw a line it cannot support, and the books carry a dental chart of accounts, lab fees included.

READS

Every Dion product, directly · Your practice system in place, and your legacy history at onboarding · Your bank feed

RETURNS

The morning huddle and the end-of-day report · The practice analysis, measured · Reconciled books, and a forecast that knows when to stay quiet

YOUR FIRST THIRTY DAYS WITH IT

Practice system connected · legacy history imported · your baseline analysis re-run on live data · huddle and end-of-day live by week two · bank feed and reconciliation by week four.

BEING STRAIGHT WITH YOU

The forecast declines to produce anything below six months of history rather than extrapolating. Legacy history import happens once, at onboarding, and it is the step that makes month one comparable to month twelve.

COUNT YOURS

Days after month-end before you see the numbers

Consults last quarter that became arches

Your first thirty days with Dion Insights.

Every office is onboarded in one month with a named person on our side. Dion Insights is one function of the nine; it reads the same practice record as the others, and your practice system is read in place — nothing migrated, nothing modified. It comes with a team: a dedicated account manager, training for each role, and the numbers delivered to you every morning, every night and every month.

- Practice system connected
- Legacy history imported
- Your baseline analysis re-run on live data
- Huddle and end-of-day live by week two
- Bank feed and reconciliation by week four

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IN AN IMPLANT PRACTICE

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Start with your numbers. Three figures off your last P&L and the analysis returns your own addressable overhead and your own recoverable revenue, line by line. It cannot show a Dion price — that arrives only after we have read your numbers together.
console.dionhealth.com/analysis

See it live, on the practice it runs today.

A 15-minute walkthrough with our team — no preparation, no commitment.

www.dionhealth.com/pikos

Or start with your numbers: console.dionhealth.com/analysis